



# WELLFLEET

a Berkshire Hathaway Company

## **IMPORTANT: This is a fixed indemnity policy, NOT health insurance**

This fixed indemnity policy may pay you a limited dollar amount if you're sick or hospitalized. You're still responsible for paying the cost of your care.

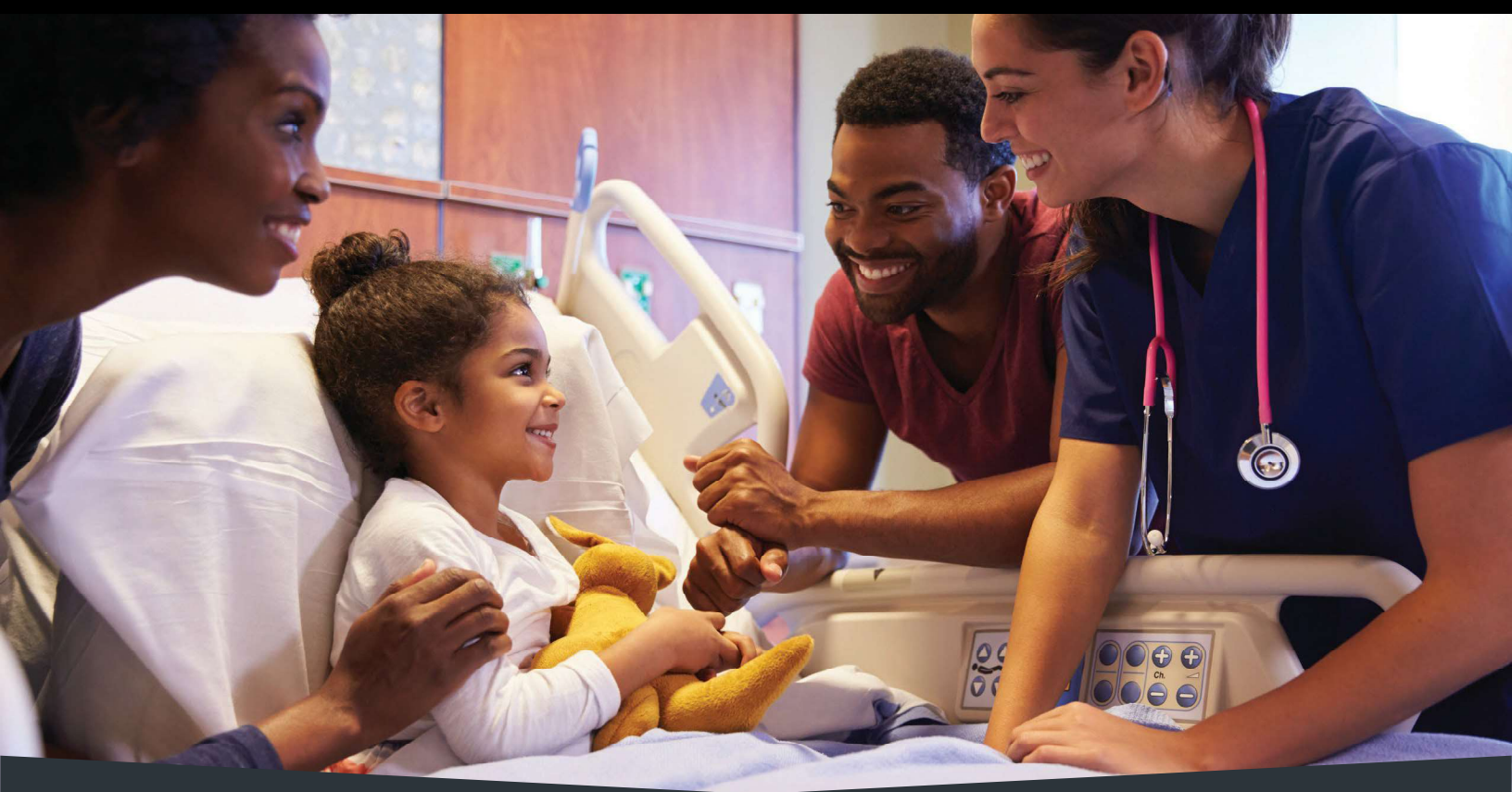
- The payment you get isn't based on the size of your medical bill.
- There might be a limit on how much this policy will pay each year.
- This policy isn't a substitute for comprehensive health insurance.
- Since this policy isn't health insurance, it doesn't have to include most Federal consumer protections that apply to health insurance.

## **Looking for comprehensive health insurance?**

- **Visit [HealthCare.gov](https://www.healthcare.gov)** or call **1-800-318-2596** (TTY: 1-855-889-4325) to find health coverage options.
- To find out if you can get health insurance through your job, or a family member's job, contact the employer.

## **Questions about this policy?**

- For questions or complaints about this policy, contact your State Department of Insurance. Find their number on the National Association of Insurance Commissioners' website ([naic.org](https://www.naic.org)) under "Insurance Departments."
- If you have this policy through your job, or a family member's job, contact the employer.



# Hospital Indemnity Insurance For



Presented by



A personalized guide to understanding your Hospital Indemnity coverage



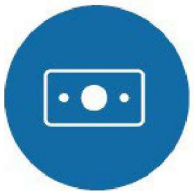
# HOSPITAL INDEMNITY INSURANCE

## Benefit Summary



### What is Hospital Indemnity Insurance?

This coverage pays you benefits for hospitalizations associated with covered accidents or sicknesses. Carrying this insurance helps protect you and your family from the financial challenges that can come from a hospitalization.



### Use your benefits any way you like.

Benefit proceeds can be used however you like, whether it's toward out-of-pocket medical expenses, your mortgage or student loans. It's up to you.



### Who can be covered?

The coverage offered by your Association allows you to insure yourself, and your spouse and children. Note that you may only cover other family members if you are insured by this coverage yourself.

### 5.4 day

The average hospital stay<sup>1</sup>

### \$20,292

Average total cost of treatment for pneumonia with major complications & one or more additional conditions<sup>2</sup>

More than

### \$4,500

The average a new mother with insurance will pay for labor and delivery.<sup>3</sup>



## What's the difference between health insurance & Hospital Indemnity Insurance?

**Health insurance** covers certain medical expenses and pays your provider directly but may leave you responsible for some costs. The amount paid depends on your coverage, the type of care and whether you've hit your out-of-pocket maximum.

**Hospital Indemnity Insurance** is supplemental coverage that complements your health insurance and can help cover your out-of-pocket expenses. The benefit amount you receive is based on the type of hospitalization, is paid directly to you and can be used however you like.

Let's say you carry both health insurance and Hospital Indemnity Insurance, and you are admitted and confined to the hospital with pneumonia. Your health insurance will pay the treating providers for some or all of your medical expenses. Your Hospital Indemnity Insurance will pay you directly for the covered hospitalization benefits. Depending on your coverage, this could include an ambulance ride, admittance to the emergency room, x-rays and/or a daily hospitalization benefit. The Hospital Indemnity benefits paid could then be used any way you like, such as to cover out-of-pocket medical expenses, replace lost income or pay your mortgage.

### Coverage highlights:

- No health questions asked
- Affordable coverage that fills gaps many core health plans do not cover
- A range of HSA-compatible benefits\*
  
- Simplified claims-filing with dedicated support
- If you leave your Association, you may be able to take your coverage with you at the same rate

#### TOP 5 HOSPITALIZATIONS

1. Live birth
2. Blood poisoning (septicemia)
3. Osteoarthritis
4. Heart failure
5. Chronic obstructive pulmonary disease & bronchitis <sup>4</sup>

\*Not all benefits are HSA-compatible. This is not legal or tax advice. Please contact a tax professional with any HSA-related tax questions.



## How does it work?

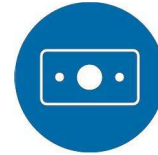
When you carry Hospital Indemnity Insurance and have a covered hospitalization, you are paid a total cash benefit based on the benefit amounts and limitations listed for each covered benefit and/or treatment. Check your benefit schedule for more details about what is covered under your group's plan.



**Choose to enroll**  
in Hospital Indemnity coverage  
through your Association.



**File a Hospital Indemnity claim**  
For a qualifying hospitalization or related  
benefit online, over the phone, or via  
US mail or fax.



**Benefits are paid**  
**directly to you** based on the  
type of hospitalization and  
associated treatments.

### BENEFIT SNAPSHOT: SOFIA'S BIRTH STORY



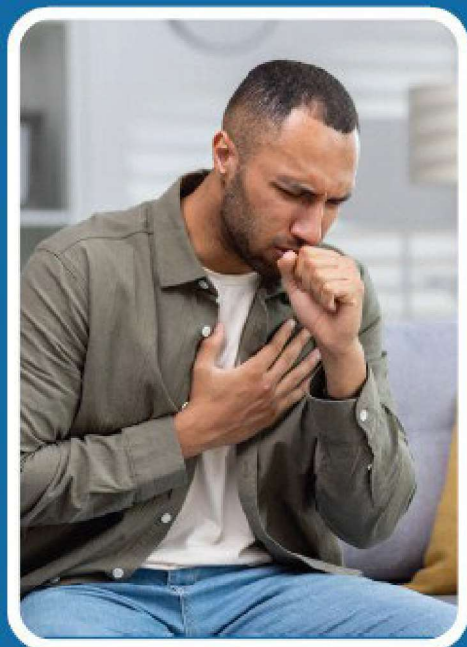
Things had been going well with Sofia's pregnancy, until one night during her eighth month when she unexpectedly went into labor. After being rushed to the hospital, Sofia delivered her baby boy via an emergency cesarean; he was quickly rushed to the NICU. Four days later, she was discharged and a week after that, her son joined her at home. Fortunately, Sofia carried Hospital Indemnity coverage through her Association, which helped offset their medical expenses and her time away from work.

**Sofia's coverage paid these benefits:**

Hospital admission - Sofia:	<b>\$1000.00</b>
Daily confinement – Sofia (4 days):	<b>\$800.00</b>
<b>Total benefits paid:</b>	<b>\$1800.00</b>



## BENEFIT SNAPSHOT: WILL'S PNEUMONIA



Will had never faced any serious health problems and liked to think it was because of how well he took care of himself. Then one year, during a particularly bad flu season, Will found himself unable to kick a nasty bug. Several days into a fever, when he couldn't catch his breath, Will was taken to the emergency room by ambulance, where he was evaluated and admitted for pneumonia. Five days later, he was able to go home. Will used the benefits paid by his Hospital Indemnity Insurance to help cover his out-of-pocket medical expenses and time away from work.

### Will's coverage paid these benefits:

Hospital admission:	<b>\$1000.00</b>
Daily hospital confinement:	<b>\$1000.00</b>
<b>Total benefits paid:</b>	<b>\$2,000.00</b>

## What benefits are included in my coverage?

Your Hospital Indemnity Insurance includes a range of covered hospitalization and related benefits, as outlined below. For additional details, see your certificate.

HOSPITAL INDEMNITY BENEFITS		
Core Hospitalization Benefits	Low Plan	High Plan
<b>Hospital</b>		
Admission Benefit	\$500.00	\$1,000.00
Per year	1	1
Daily Confinement	\$100.00	\$200.00
Days	1 to 60	1 to 60
<b>Intensive Care Unit</b>		
Admission Benefit,	\$500.00	\$1,000.00
Per year	1	1
Daily Confinement	\$100.00	\$200.00
Days	1 to 30	1 to 30

If you are hospitalized for 30 continuous days, premium payments will be waived for up to 12 months.



## How much does it cost?

See the rate chart below to calculate your coverage costs.

Monthly Rates	Member Only	Member and Spouse	Member and Child(ren)	Family
Low Plan	\$6.60	\$13.36	\$9.19	\$16.44
High Plan	\$13.20	\$26.73	\$18.38	\$32.88



### How do I enroll?

You can enroll in your Association's Hospital Indemnity Insurance during the eligible enrollment period. To get started, follow the steps outlined by your plan administrator.



### Who provides my coverage?

Your Hospital Indemnity coverage is provided by Wellfleet, a Berkshire Hathaway company. Wellfleet is focused on providing customer-centric insurance solutions that protect people against risk through every stage of life – from birth to college, the workplace and beyond.

## Exclusions & limitations

This is not a complete disclosure of plan qualifications and limitations. Benefits and riders may vary by state and may not be available in all states. In addition to any benefit-specific exclusion, benefits will not be paid for any loss which, directly or indirectly, in whole or in part, is caused by or results from any of the following unless coverage is specifically provided for by name in insurance certificate:

- Intentionally self-inflicted injury, suicide, or any attempt or threat while sane or insane;
- Participating in war or any act of war whether declared or undeclared;
- Commission or attempt to commit a felony;
- Commission of or active participation in a riot, insurrection, or terrorist activity;
- Dental services or treatment except as a result of an injury;
- Flight in, boarding, or alighting from an aircraft or any craft designed to fly above the earth's surface, including any travel beyond the earth's atmosphere except a fare-paying passenger on a regularly scheduled commercial or charter airline;
- Mental and nervous disorder treatment received on an inpatient and outpatient basis regardless of treatment location;
- Substance abuse treatment received on an inpatient and outpatient basis regardless of treatment location;
- Voluntary intoxication (as defined by the law of the jurisdiction in which such intoxication occurred) due to ingestion or inhalation of any narcotic, drug, poison, gas or fumes, unless prescribed or taken under the direction of a physician and taken in accordance with the prescribed dosage;
- Treatment associated with an elective or cosmetic surgery within the first 12 month(s) of the effective date;
- Treatment associated with donating an organ within the first 12 month(s) of the effective date;
- Treatment provided to a covered person either by themselves or by a medical professional that is an immediate family member, or has a business or financial affiliation with the covered person or an immediate family member;



Hospital Indemnity insurance is a limited benefit policy. It is not health insurance and does not satisfy the requirement of minimum essential coverage under the Affordable Care Act.



## Questions?

Contact your plan administrator with questions about the offered Hospital Indemnity coverage.

- 1 John Elfein. (Jul 2, 2020.) Retrieved from <https://www.statista.com/statistics/183916/average-length-of-stay-in-us-community-hospitals-since-1993/>
- 2 Claxton, Gary; Cox, Cynthia; Kurani, Nisha; McDermott, Daniel; and Rae, Matthew. (March 13, 2020.) "Potential costs of COVID-19 treatment for people with employer coverage", Peterson – KFF Health System Tracker. Retrieved from: <https://www.healthsystemtracker.org/brief/potential-costs-of-coronavirus-treatment-for-people-with-employer-coverage/>
- 3 Admon, Lindsay; Dalton, Vanessa; A., Fendrick; Kolenic, Giselle; Moniz, Michelle; and Tilea, Anca. (January 2020). "Out-of-Pocket Spending for Maternity Care among Women with Employer-Based Insurance 2008 – 2015". Retrieved from <https://www.theatlantic.com/health/archive/2020/01/how-much-does-it-cost-have-baby-us/604519/>
- 4 Agency for Healthcare Research and Quality (AHRQ), Healthcare Cost and Utilization Project (HCUP) and National Inpatient Sample (NIS). (2017.) Clinical Classifications Software Refined (CCSR) for ICD-10-CM default categorization scheme for the principal diagnosis. Retrieved from: <https://www.hcup-us.ahrq.gov/faststats/NationalDiagnosesServlet>
- 5 Centers of Disease Control & Prevention. (August 1, 2018.) "Study shows flu vaccine reduces risk of severe illness." Retrieved from: <https://www.cdc.gov/flu/spotlights/2017-2018/vaccine-reduces-risk-severe-illness.htm>

This document is meant to highlight some, but not all the features Wellfleet coverage provides. It is not an insurance contract. Wellfleet Workplace Benefits provides limited benefits and is not a substitute for mandated ACA healthcare coverage. Like most supplemental offerings, these benefits may have state-specific variations, and some product offerings and details may not be available in all states. Rates are subject to change. Wellfleet reserves the right to raise premium rates with proper notice, as noted in the policy. For complete details, contact your plan administrator.

Wellfleet is the marketing name used to refer to the insurance and administrative operations of Wellfleet Insurance Company, Wellfleet New York Insurance Company, and Wellfleet Group, LLC. All insurance products are administered or managed by Wellfleet Group, LLC. Product availability is based upon business and/or regulatory approval and may differ among states.

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